

**Report on financial and economic activity**  
**JSC «Atyrau International Airport» for the -1st quarter 2016**

JSC "Atyrau International Airport" was created as a result of reorganization of JSC "Atyrauavia" on the basis of Government Resolution RK №1030 from 20.08.96 the decision of Atyrau Territorial Committee on State Property № 188 from 04.10.96.

100% shares belong to JSC "Samruk-Kazyna". Issued share capital - 786 978.0 thous.tenge.

Under the Charter, the purpose of the Company is to obtain net income in the implementation of an independent economic activity.

**The main directions of Company's activity**

The main directions of Company's activity are the provision of ground services.

JSC "Air Astana", JSC Airline "Euro-Asia Air", JSC Airline "Scat", JSC «Bek Air», the company «Coyne Airways Limited», JSC «Prime aviation» and others carry out regular and charter flights to Atyrau airport.

Airport receives and maintains virtually all types of aircraft.

Atyrau connects regular flights with the cities of Astana, Almaty, Aktau, Aktobe, Moscow, Istanbul, Amsterdam. Charter flights are carried out all over the world, but the main areas are Dubai, Antalya, Baku, Tbilisi. The largest volume of passenger traffic is noted on directions of the cities of Astana, Almaty, Moscow, Amsterdam and Istanbul.

**Production figures**

Key performance indicators of the airport are the number of serviced sorties and the amount of work done on the ground and aircraft maintenance (hereinafter - AC). The volume of all types of services is related to the maintenance of the AC, expressed in tones with maximum take-off weight (MTOW).

As the results of the 1-st quarter of 2016 the implementation of the target values of the volume of the service providing off-landing AC was 92%. Reducing the volume observes in JSC Airlines "Scat", JSC «Bek Air».

The volume of cargo processed in the 1-st quarter 2016 compared with the planned value was 161% or more than 228 tones. Increasing volumes of cargo handling in the reporting period is observed in company «Coyne Airways Limited», Company «Aster Aviation Services DMCC».

**Key indicators of financial and economic activity**

**Revenues.** As the results of the 1-st quarter 2016 operating revenues of the Company amounted to 567 243 thous. tenge or 102% of planned income.

The increasing in income from operating activities is due to the increase in income by services manufacturing permits, cargo handling, passenger services, and the implementation of special liquids, interior cleaning, removal of snow and ice the aircraft.

Revenues from non-core activities carried out by 138%.

**Costs.** The Company's expenses for the 1-st quarter 2016 amounted to 515 897 thous.tenge, which is less than the planned expenditure of 47 550 thous.tenge and is 92% of the planned target.

Cost of sales / service for the 1-st quarter of 2016 amounted to 446 477 thous. tenge, which is 89% of the planned value. The decrease is due to a decrease in the price of jet fuel purchases. Cost savings, including outsourcing, reduction of material costs, travel expenses.

Administrative expenses for the 1-st quarter 2016 amounted to 49 595 thous. tenge or 106% of the planned costs, due to increased tax payments and third party services.

Financial expenses for the 1st quarter 2016 include accrued interest raised in 2015 of bank loan for working capital, the EBRD loan, the loan of Samruk-Kazyna, which in total amount to 7 196 thous.tenge.

Other expenses for the reporting period 12 629 thousand tenge, made due to changes in exchange rates - 12 228 thousand tenge and other costs 401 thous. tenge...

**Financial results.** According to the results for the 1-st quarter of 2016 the Company obtained a positive financial result of 59 420 thous. tenge.